



Suzuyo & Co., Ltd.

London Branch Office

Prague Branch Office

Innovation of
Logistics **Suzuyo**

鈴与株式会社は、清水港を中心に
陸・海・空の物流をコーディネートする総合物流企業です。

We are also appreciated by many foreign companies.

Suzuyo Founded in 1801

Started as a Port merchant Harima-ya

Port of SHIMIZU

Developed with Shimizu Port



Suzuyo Group – 140 Companies

Subsidiaries : 140
Group Sales : USD 4 Billion / Year
Employees : 10,000



Logistics

Suzuyo & Co., Ltd.

Suzuyo Land Transport Co., Ltd.
Suzuyo CargoNet Group
Suzuyo Cargo Service Group
Suzuyo DC Management Co., Ltd.
Hakuei Trans Co., Ltd.
Suzuyo Marine Transport Co., Ltd.
Okitsu Co., Ltd.
Tokai Futo Co., Ltd.
Suzuyo Customs Clearance Group
Auto-Tech Service Co., Ltd.



Mercantile / Trading

Suzuyo Mercantile Business Co., Ltd.
Suzuyo Truck Station Co., Ltd.
Self 24 Co., Ltd.
Suzuyo Oil Service Co., Ltd.
S-net Shizuoka Co., Ltd.
Suzuyo Gas Anshin-Net Group
Iwata Group
Suzuyo Home Pal Co., Ltd.
Shizuoka Salt Manufacturing Group
Shizuoka Special Container Co., Ltd.
Suzuyo Rental Car Co., Ltd.



Construction / Building Maintenance / Security

Suzuyo Construction Holdings Co., Ltd.
Suzuyo Construction Co., Ltd.
Suzuyo Sanwa Building Co., Ltd.
Shizuoka Building Service Co., Ltd.
Suzuyo Security Service Co., Ltd.



Food Industry

Shimizu Foods Co., Ltd.
S.S.K. Foods Co., Ltd.
Tsukiji Foods Co., Ltd.
Miyakan Co., Ltd.



Information Technology

Suzuyo Shinwart Co., Ltd.
Dream Wave Shizuoka Co., Ltd.
Suzuyo System Technologies Co., Ltd.
Seiryu Computer Co., Ltd.



Passenger Flight Services

Fuji Dream Airlines Co., Ltd.
Shizuoka Airport Services Co., Ltd.
Shizuoka Air Commuter Co., Ltd.



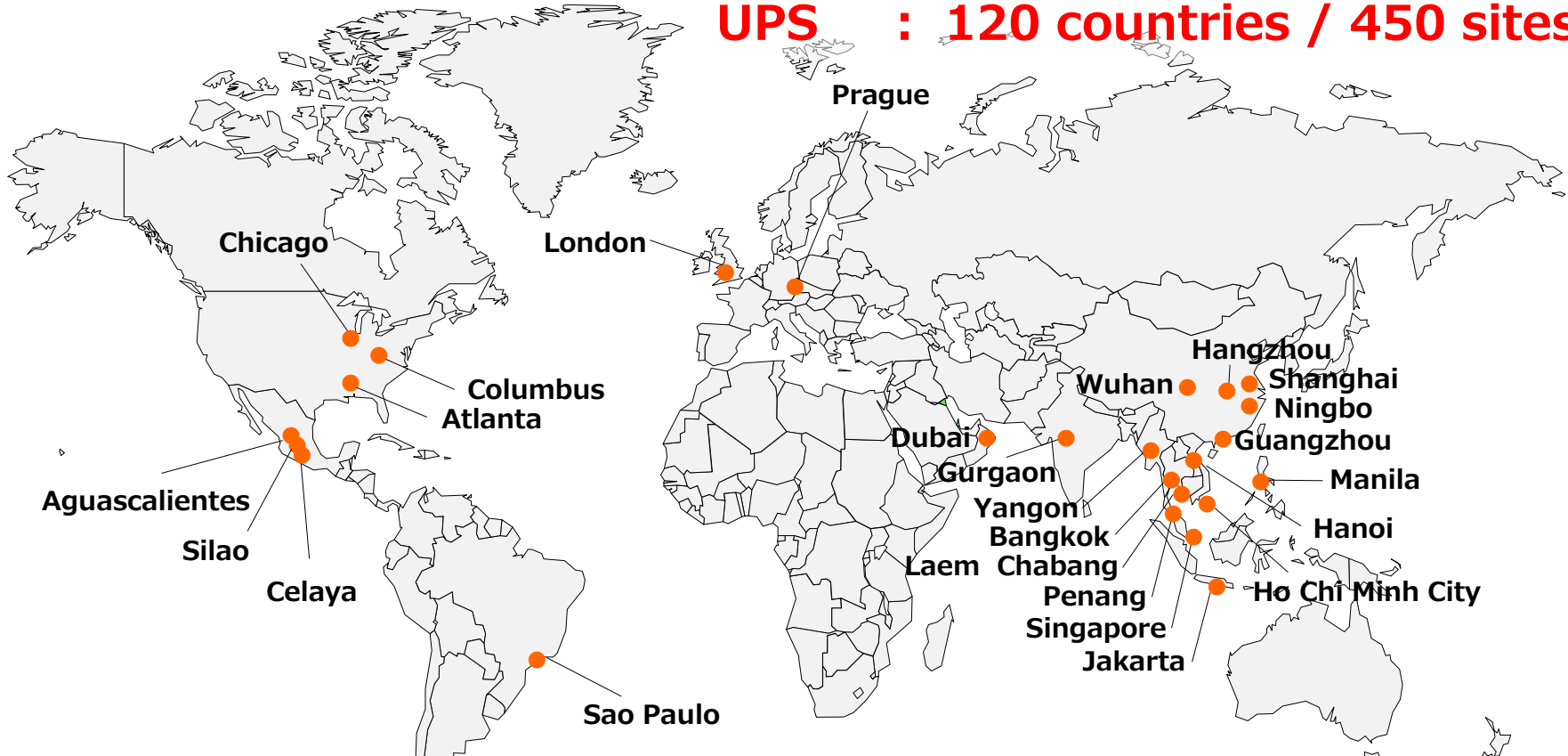
Regional development etc.

Dream Plaza Co., Ltd.
S-Pulse Dream Ferry Co., Ltd.
Suzuyo Kosan Co., Ltd.
Shizuoka Care Service Co., Ltd.
Naka-Nihon Van-Lease Co., Ltd.
Suzuyo Sogo-Kenkyujo Co., Ltd.
Bell Career Co., Ltd.
Suzuyo Management Service Co., Ltd.
S-Pulse Co., Ltd.
FM Shimizu Co., Ltd.

Global Network – 120 Countries



Suzuyo : 15 countries/ 26 sites
UPS : 120 countries / 450 sites



Strategic Alliance Partnership with UPS – the largest integrator in the world

Suzuyo & Co., Ltd. European Branches

■ Suzuyo & Co., Ltd. London Branch

- Established : September 2001



■ Suzuyo & Co., Ltd. Prague Branch

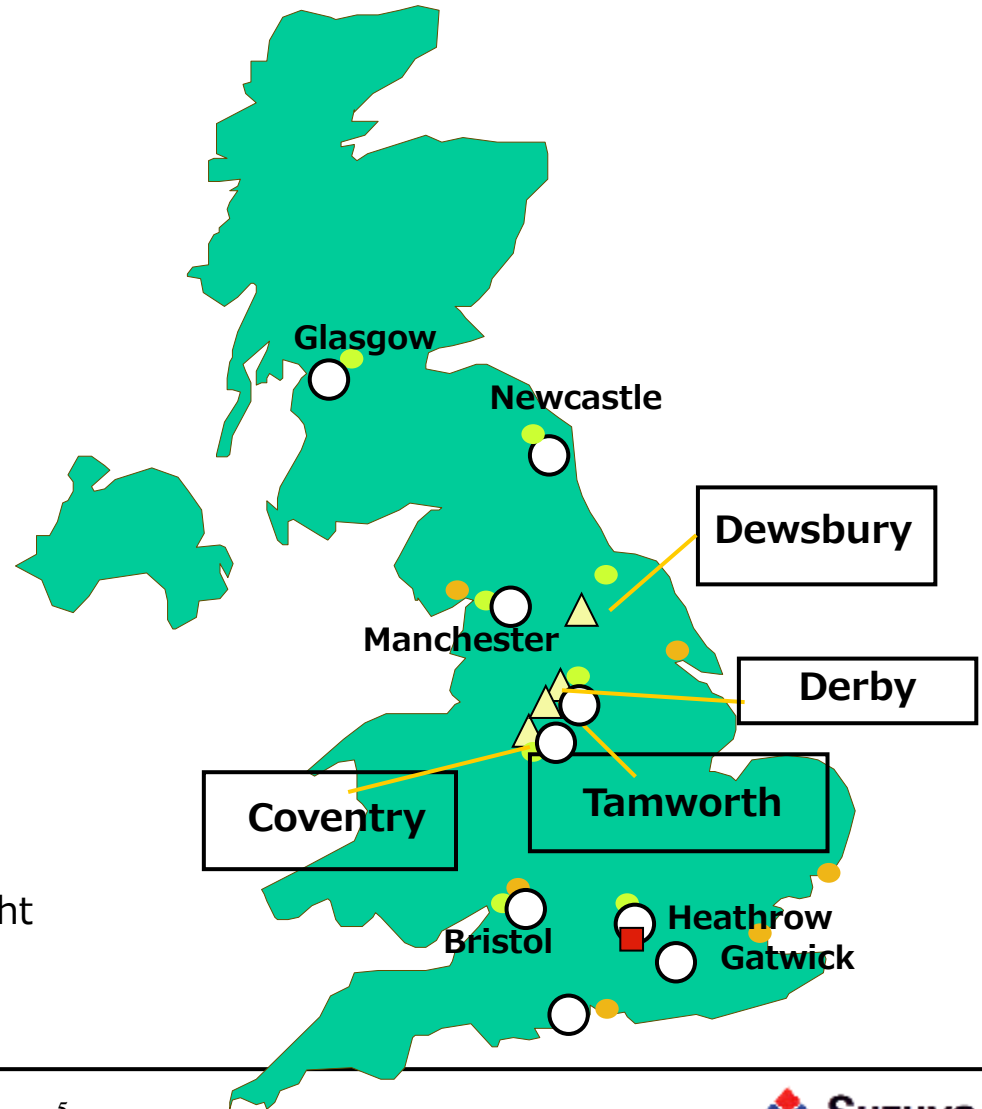
- Established : October 2004
- Location : In UPS SCS Prague office



■ Service

- Air / Ocean Forwarding
- Export & Import Processing
- Domestic & Regional Truck Services
- Domestic & Regional DC/Warehouse Services
(Providing logistics services with alliance of UPS SCS)

Suzuyo & UPS SCS in UK



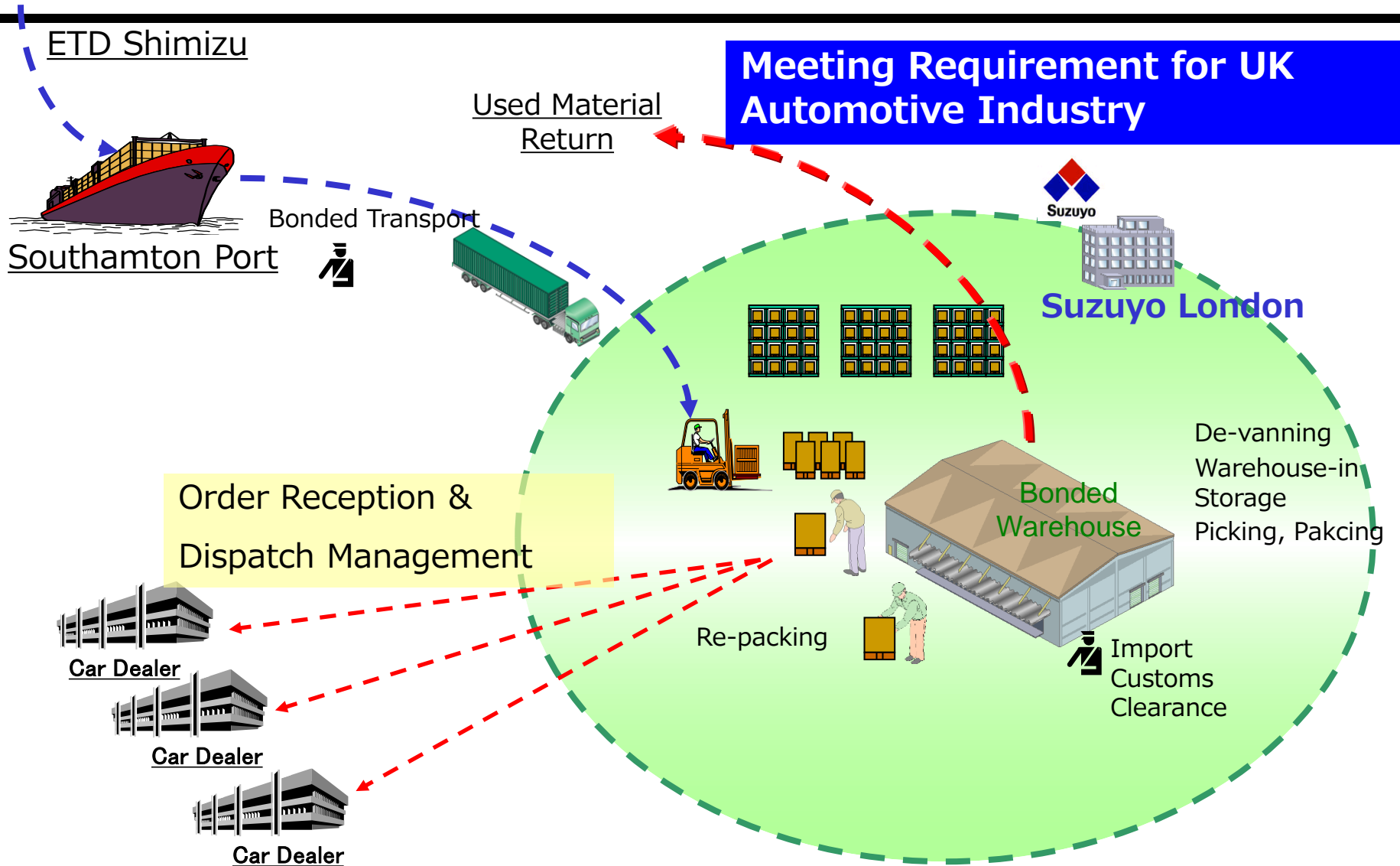
Derby & Coventry warehouses have freight branches co-located on site

Suzuyo & UPS SCS in Czech Republic

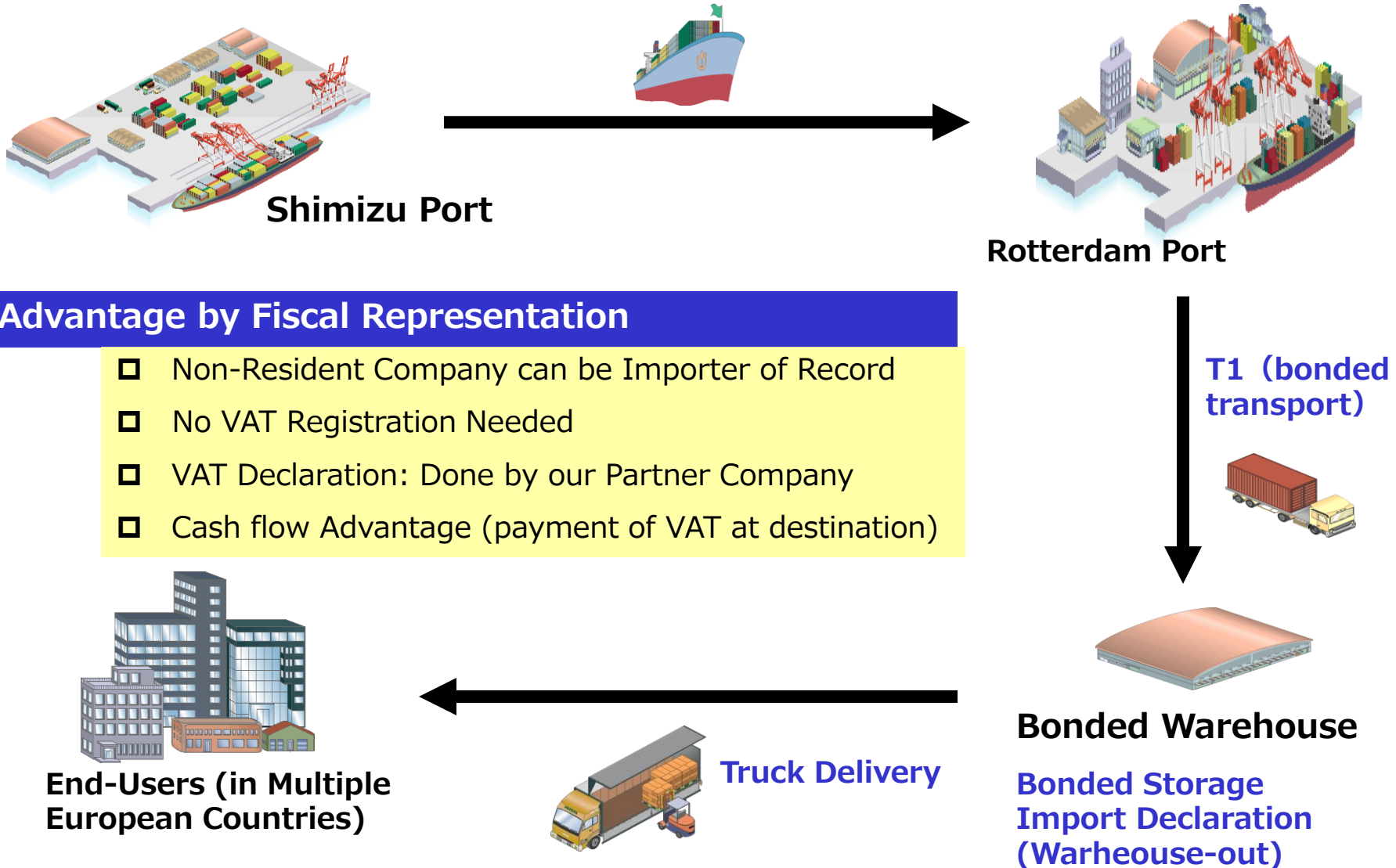


- Suzuyo Prague
- UPS SCS Freight Facility

Case Study 1: UK Bonded Warehouse (for non-resident)



Case Study 2: Fiscal Representation (Netherlands)

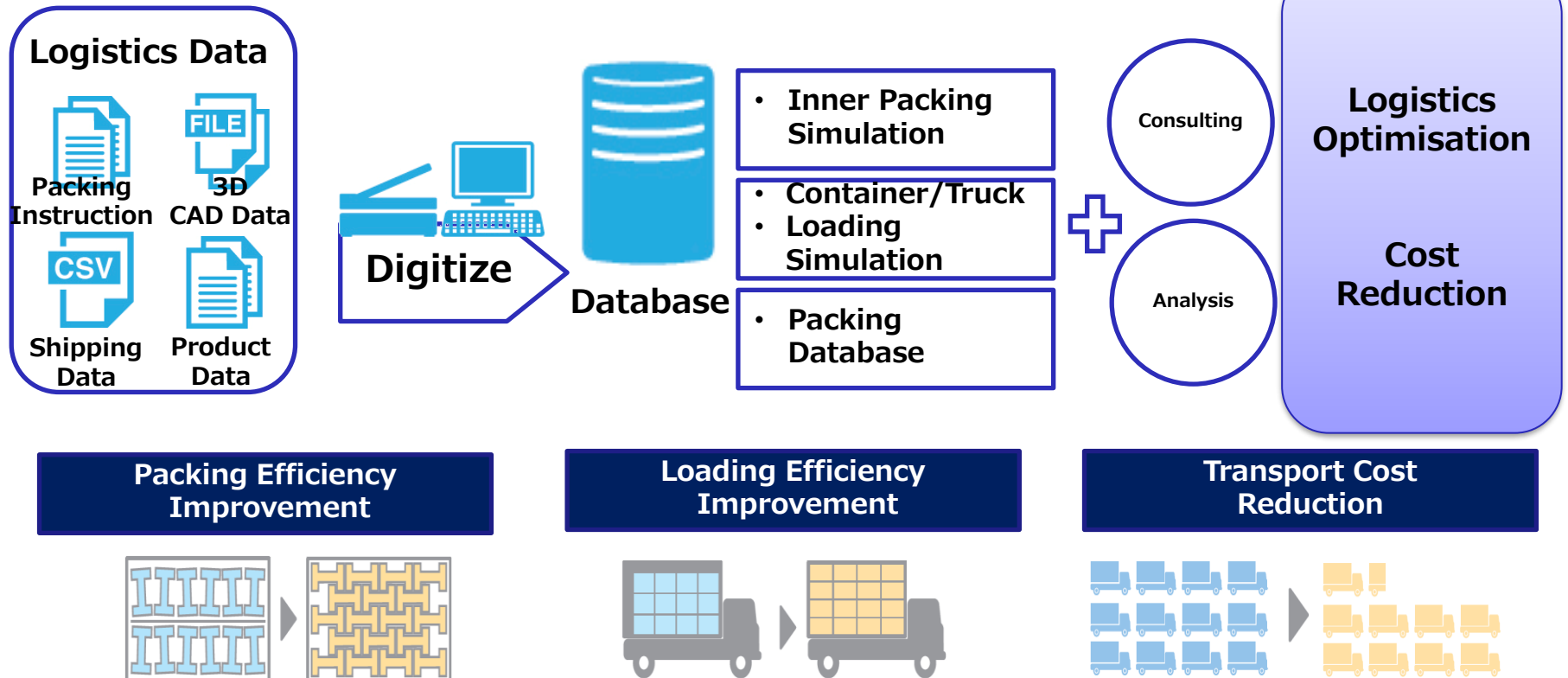


Packing Engineering Service

Service Outline

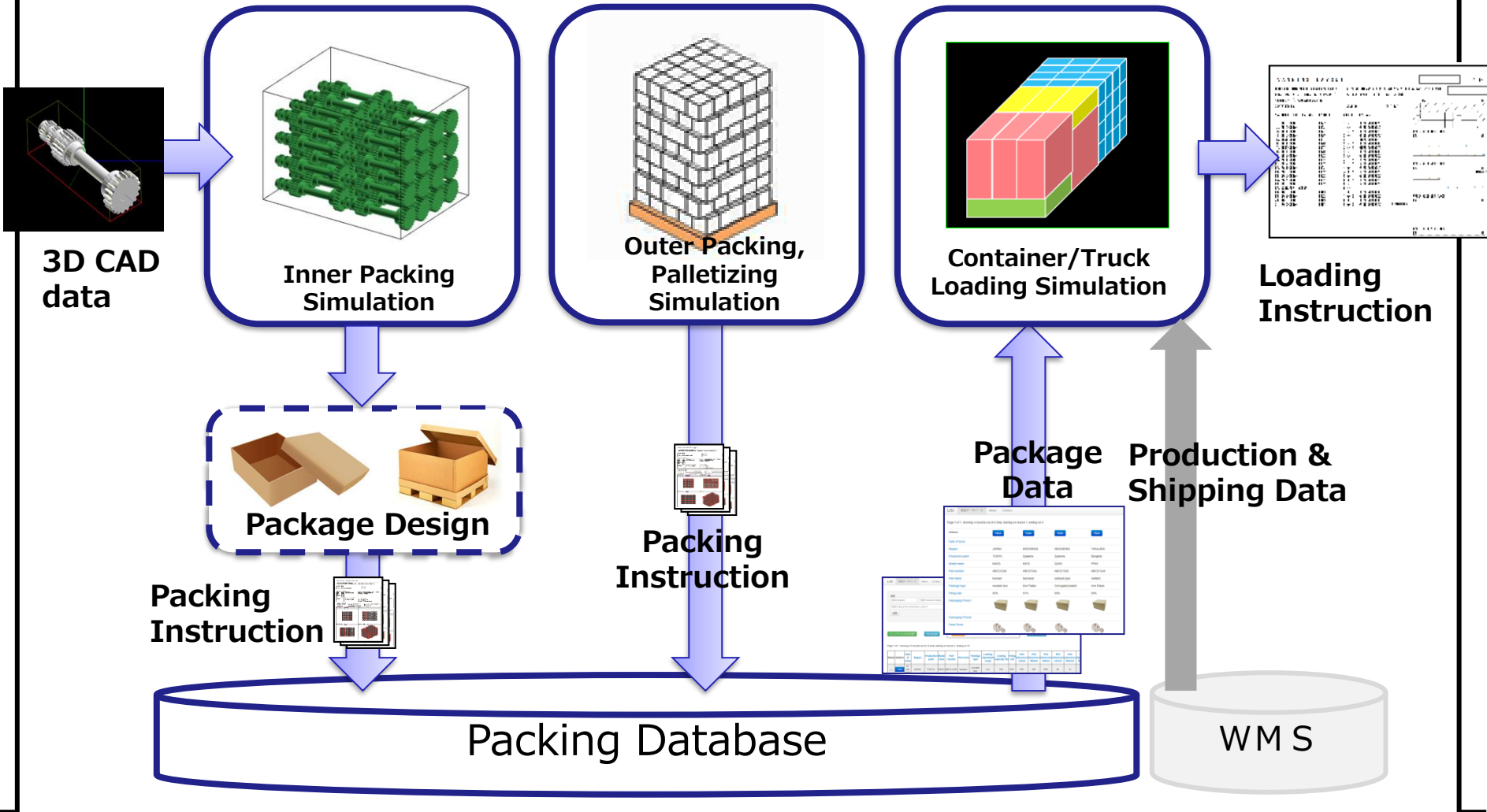
Suzuyo analyse & simulate packing logistics data (Packing Instruction, 3D CAD data, Shipping Information) by database.

Service Flow



Packing Engineering Service

Service Flow



Logistics Visualisation

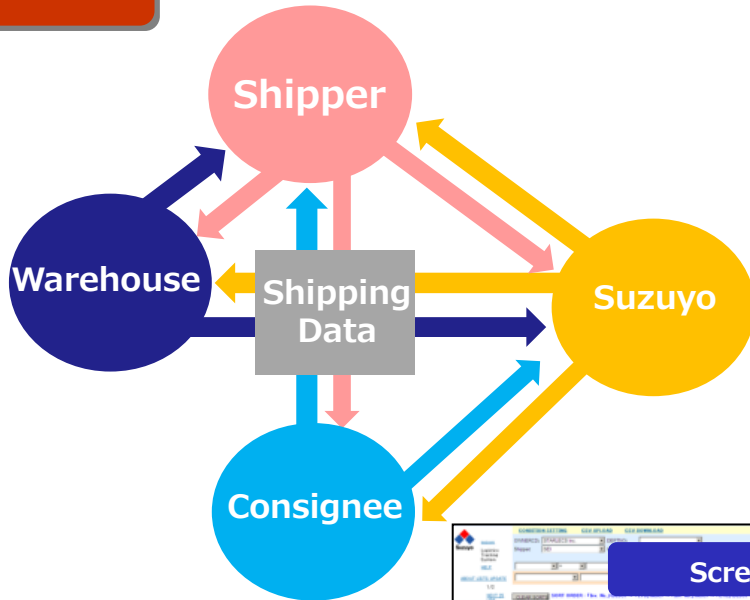
-Logistics Tracking System(LTS)

Service Outline

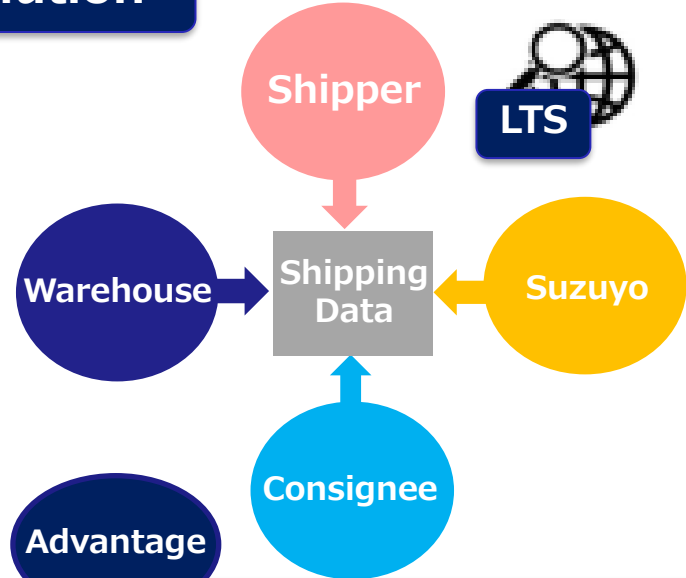
The single system enables entry, update, tracking shipping data on the web
Information sharing become seamless, and administration workload is reduced.

Service flow

Issue Workload by Multiple Communication



Solution Share information on the web



Screen

Order No.	Shipper	Warehouse	Consignee	Shipping Date	Status
1001	ABC	WH1	CON1	2023-10-01	Completed
1002	DEF	WH2	CON2	2023-10-02	In Progress
1003	GHI	WH3	CON3	2023-10-03	Delayed
1004	JKL	WH4	CON4	2023-10-04	Cancelled
1005	MNO	WH5	CON5	2023-10-05	Completed
1006	PQR	WH6	CON6	2023-10-06	In Progress
1007	STU	WH7	CON7	2023-10-07	Delayed
1008	VWX	WH8	CON8	2023-10-08	Cancelled
1009	YZA	WH9	CON9	2023-10-09	Completed
1010	BCD	WH10	CON10	2023-10-10	In Progress

- ◆ Easy access by web
- ◆ Workload reduction by single control source
- ◆ Downloadable CSV data

European Road Freight (Coyote)

Service Outline

Access to 7500 carriers availability by Coyote (UPS group) . Matching shipping demands & carrier's availability by in-house developed system.

Advantage

Centralized Model

- ✓ **Quick Response** against spot shipment, volume volatility
- ✓ **Cost advantage** by utilizing back-haul
- ✓ Customer Service **by dedicated team**
- ✓ Multi-Language capability
- ✓ **One-Roof Service** for Transport & Customs Brokerage

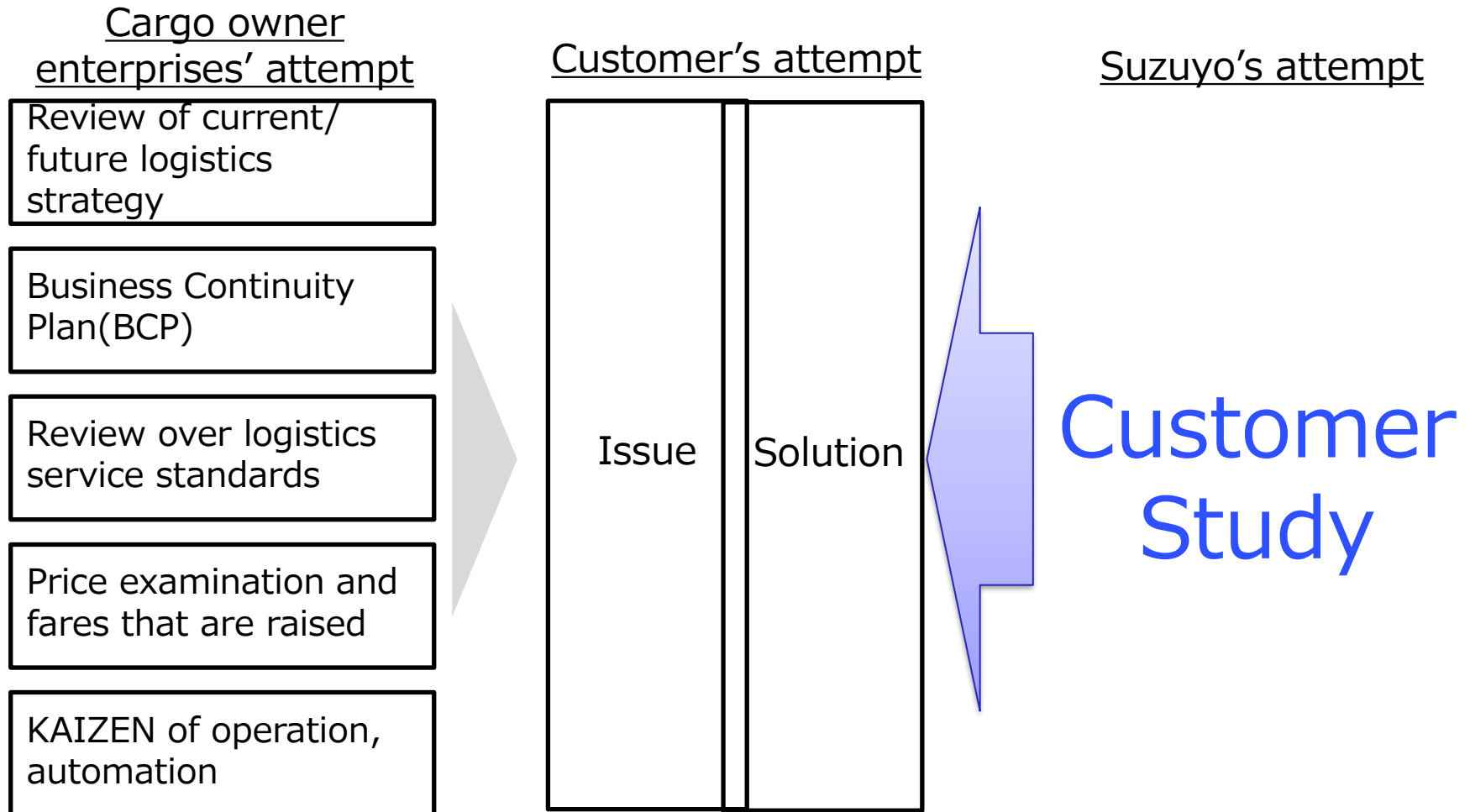
System developed in-house

- ✓ All Vehicle Tracked at COYOTE.COM
- ✓ Operation Control & Carrier Management by in-house developed system



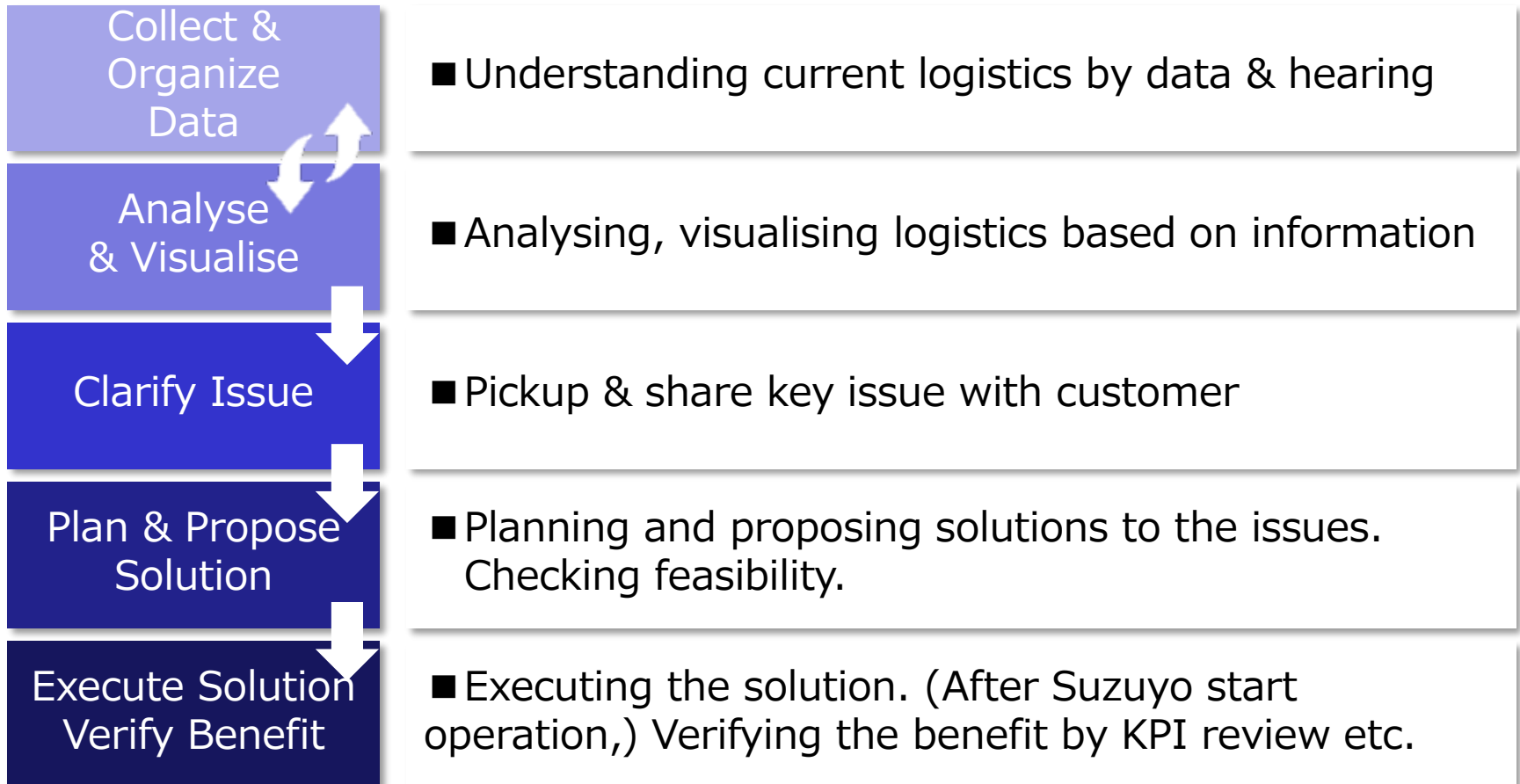
Suzuyo Solution Planning

Suzuyo is supporting customers through “Customer Study”.



Suzuyo Study & Proposal Process

As logistics partner, Suzuyo works together with customer



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